

## **Investment managers need to move MiFID projects out of compliance departments and engage the wider business**

### **- Investit's MiFID Toolkit to help investment managers put MiFID into practice -**

**London, 10 July 2006** – Recent research by Investit, the leading investment management consultancy, has shown that many investment management companies are not preparing for MiFID, despite the amount of information available to them. Most MiFID projects are currently sitting in compliance and risk departments. Investment managers need to engage operations and IT departments with compliance, to understand the detail behind the many impacts on operational processes and IT.

Investit conducted research, over the last two months, with 27 investment management firms as to their readiness for MiFID. Investit supported this with extensive 'hands on' experience, after working closely with a number of investment management companies on MiFID projects.

- 78% of firms have some, or a good, understanding of MiFID.
- However, 81% still have no budget planned for MiFID.
- In 73% of responding companies, the business sponsor of MiFID is still the compliance and risk department.
- Many investment managers are still in the MiFID requirements gathering stage, rather than planning budgets and initiating projects.

On 26 June, final draft level two MiFID documents (which provides more detail to the level one MiFID documents) were published by the EC; and have been approved by European Securities Committee. These level two MiFID documents have been more or less accepted by the UK financial services industry as final. So, managers should have enough information to start MFID projects now.

Clare Vincent-Silk, a Consultant at Investit, developed Investit's MiFID Toolkit, which conducts impact analyses specifically for investment management companies and allows investment managers to plan their budgets and projects now. She has recently started working with Investit's third MiFID Toolkit client, and has a great deal of 'hands on' experience in how MiFID will impact investment management companies.

**Clare Vincent-Silk** said, "Many investment managers are still not preparing for MiFID compliance. Even though MiFID regulations in the UK will not be final until January 2007, there's enough information available for buy-side companies to start projects now. Compliance departments generally own MiFID projects. They need to work more closely with IT and operations. This is where our MiFID Toolkit helps. It gives a streamlined, fast gap analysis, working with compliance where available, providing a practical list of projects for the IT and operations areas."

Newton Investment Management was one of Investit's early clients. **Andrew Downs, Chief Operating Officer at Newton Investment Management, said** "Investit's

MiFID Toolkit produced a detailed gap analysis efficiently and thoroughly. It identified and described the projects that we need to put in place to become MiFID compliant and will give me outline budget and resource requirements to include in my other project plans. I am really pleased that Newton has been able to get ahead of the game on MiFID so quickly and painlessly."

- Ends -

## **About Investit**

Investit is the leading investment management consultancy. It has a unique range of services, providing expert advice across all areas of investment management companies, from front to back office. Investit also offers detailed research and benchmarking services. Investit was founded in 1998 and includes five core expertise areas: investments, client management, performance and risk, operations and technology. In 2002, Investit People was added to provide specialist recruitment services to support project work. In 2006, Investit Technology was created from an alliance with US investment management systems consultancy, InvestTech Systems. Investit Intelligence completes the offering with a range of specialist surveys and detailed research papers. For more information, go to [www.investit.com](http://www.investit.com)

## **For further information**

Robert Sanders  
Marketing Manager, Investit

+44 (0) 20 7920 9030

Sally Todd/Jemma Whicheloe  
Penrose Financial

+44 (0) 20 7786 4815